

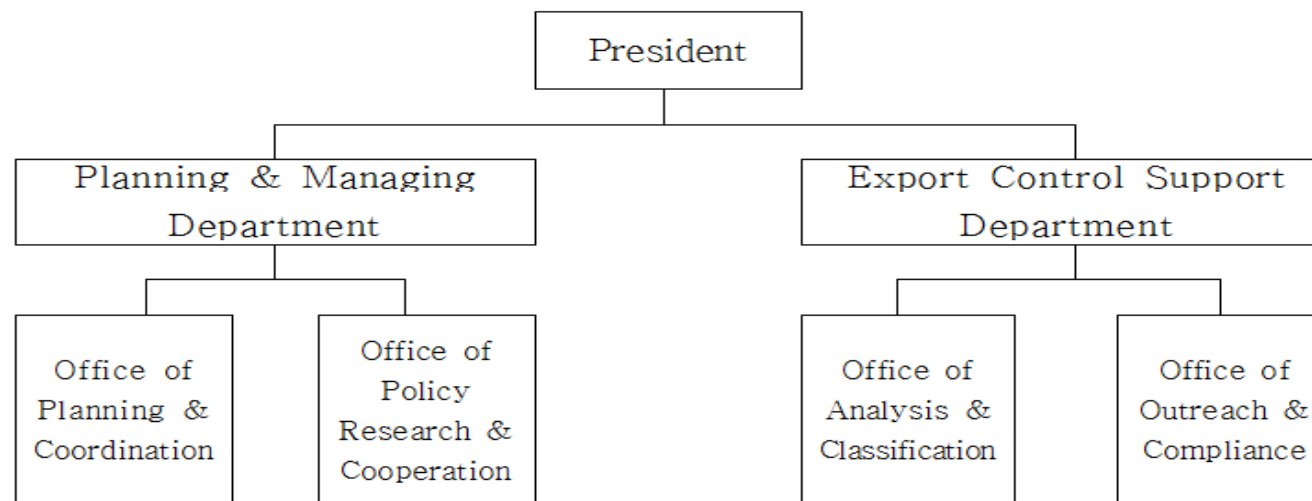
Introduction of KOSTI



Outline



- Establishment
 - Date : 5th June 2007
 - Legal Basis : Article 29, Foreign Trade Act
- Main tasks : Classification, Research, Education, PR, Compliance Program
On-line system
- Organization Composition : 2 Departments, 4 Offices (About 50 staffs)



Division of works



Office	Main Works
Planning & Coordination	<ul style="list-style-type: none">▪ Human resources▪ Budget▪ Accounting
Policy Research & Cooperation	<ul style="list-style-type: none">▪ Research and Policy (Including ITT Control)▪ Domestic and International cooperation▪ Statistics
Analysis & Classification	<ul style="list-style-type: none">▪ Classification▪ Management of Control list
Outreach & Compliance	<ul style="list-style-type: none">▪ Education and Public Relation▪ Compliance Program▪ IT system

Main Tasks



-  Classification
-  Research
-  Education and Public Relations
-  International Cooperation
-  Support for CP and SMB
-  Operation of IT System, Yestrade

Classification

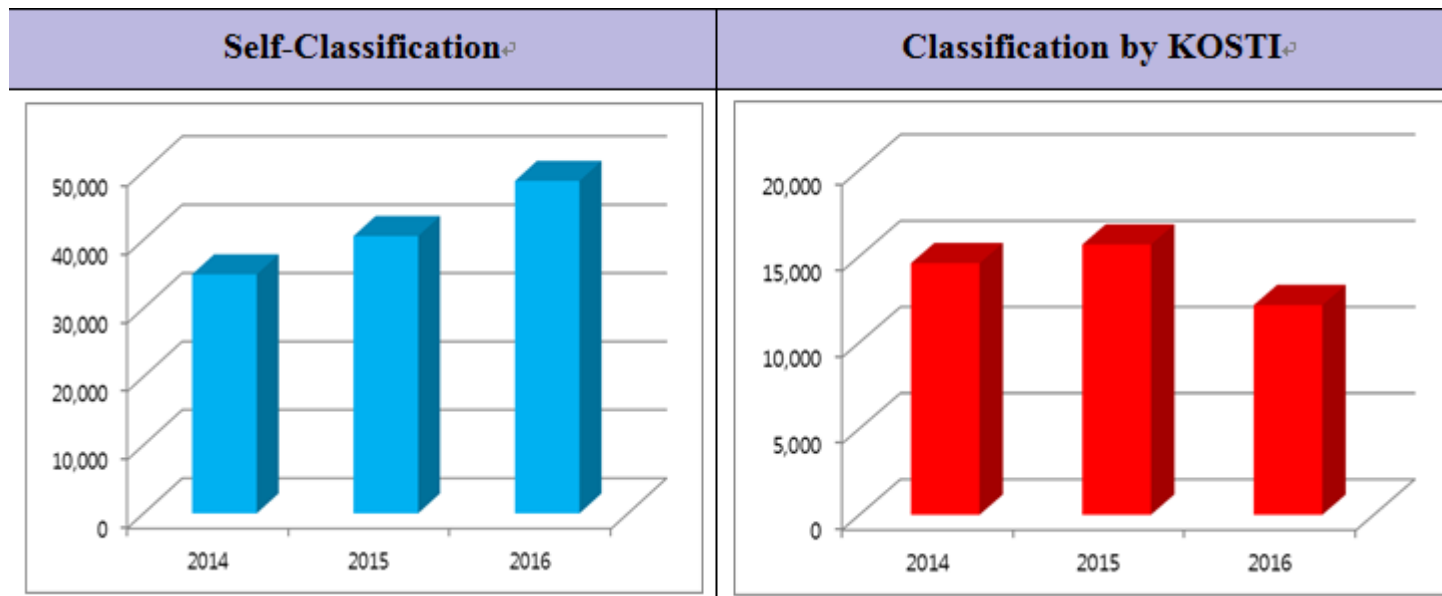


Features

- KOSTI provides classification service upon request of companies
- Sometimes with consultation from a pool of registered experts
- All steps from application to issuance are processed via YESTRADE



Statistics of Classification(2014~2016)





Follow-up on recent changes

- Coordinating inter-agency events
- Follow-up analysis on recent sanctions
- Researching export control systems across US, EU, Japan, etc.
- Suggestions for government policy-making and support in legislation process
- Review of on-site questions from government agencies

Publications

- Export control system and sanctions
- Guidance for industry, academia and related agencies

Education and Publicrelations



Education

- Regular courses
 - Basic course, Advanced course, course for CP-certified companies
 - Special courses (Classification/Commodity Identification/Industry-specific)
- E-learning system

Public Relations

- Newsletter(email), Twitter, Facebook, and other resources
- Annual event (Trade & Security Day)
- Young Expert of Strategic Trade Program (university and graduate students)

International Cooperation



International export control regimes

- Sending delegations to participate in the discussion of policy, information, control lists and other related matters
- Leading role in analyzing control list and its impact on industry

International Outreach

- Operating outreach program
 - Specialized in supporting compliance(IT system, Classification etc.)
- Cooperation with US program(EXBS, INECP)
- Malaysia, Kazakhstan, Mongolia, Thailand, Taiwan in 2017

International Cooperation



International Outreach

- **Five steps for tailored program**

Step	Details
Searching	<ul style="list-style-type: none">▸ Researching potential nations and authorities▸ Discussing with counterpart
Analyzing	<ul style="list-style-type: none">▸ Finding fields for cooperation▸ Referring past outreach activities
Planning	<ul style="list-style-type: none">▸ Organizing TF▸ Deciding date, budget, venue etc▸ Developing programs
Doing	<ul style="list-style-type: none">▸ Holding events
Managing	<ul style="list-style-type: none">▸ Feedback▸ Keeping contact with counterpart

Support CP and SMB

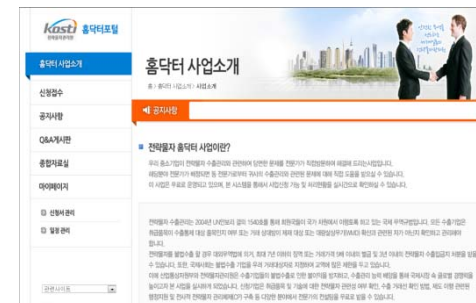


Support for Compliance Program

- Offering advice for applicants to help be certified as A, AA and AAA
- After certified, Keep supporting to maintain compliance system

Support for SMB(Home Doctor Consulting)

- 200-300 companies a year apply and receive this service
- Offering consulting to help comply with export control system
- Opening an online management system in 2013



Online System(Yestrade)



Main Functions

- Portal Service : General Information
- Classification Service : 100% online service
- Licensing : 100% online
- Reporting : Transaction Report (CP certified companies, License exempted transaction)
- Data Links : with Customs, Ministry of Unification, Defense Acquisition and Procurement Agency



Thank you!